

**São Paulo - SP**, As of November 4<sup>th</sup>, 2015. Tarpon Investimentos S.A. ("Tarpon" or "the Company"), through its subsidiaries, conducts public and private equity investment activity through funds and managed accounts under its management ("Tarpon Funds"). Tarpon's goal is to provide, in the long run, above-market returns.

### STOCK MARKET

Ticker: TRPN3  
O/S: 45.999 stocks  
Stock Quote(04/11/2015): R\$ 8.77  
Market Cap: R\$ 403.4 million  
Daily Volume LTM: 36.4 stocks

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### 3Q15 – Highlights

- ✓ **Redemptions:** During the third quarter, Tarpon Funds registered net redemptions of R\$ 62 million for portfolio funds and net subscriptions of R\$ 256 million for Co-Investment funds. During 2015, Tarpon registered net subscription of R\$ 142 million.
- ✓ **Assets under management:** R\$ 8.14 billion in the Portfolio Funds strategies and R\$ 2.9 billion in the Co-Investment strategy, amounting R\$ 11.05 billion of assets under management.

✓

#### ✓ **Portfolio Funds performance:**

Portfolio Funds	3Q15	12 Months
Long Only Equity (R\$)	2.04%	1.80%
Long Only Equity (US\$)	-20.66%	-37.41%
Hybrid Equity (R\$)	1.81%	3.47%
Hybrid Equity (US\$)	-23.21%	-38.05%
Ibovespa (R\$)	-15.11%	-16.74%
IBrX (R\$)	-14.16%	-15.15%
Ibovespa (US\$)	-33.71%	-48.63%
IBrX (US\$)	-32.96%	-47.65%

- ✓ **Net Profit:** 8.99 million in 3Q15, amounting 14.6 million in year to date

## About Tarpon Investimentos

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We are dedicated to value-oriented investments in public and private equities. Our goal is to provide, in the long-run, above-average absolute returns.

Our investment philosophy is supported by six tenets:

### **Focus on intrinsic value**

We look for investment opportunities that may provide significant value in the long term, with market prices reflecting a substantial discount to our perceived intrinsic value.

### **Portfolio concentration**

We believe in portfolio concentration, which allows each invested company to have a meaningful impact on the overall performance and allows us to obtain a deeper understanding of each company.

### **Contrarian approach**

We look for investment opportunities that are not evident and that are generally overlooked by the market. We aim to develop an independent view from market consensus.

### **High Conviction**

We seek to implement a disciplined investment process that allows us to have a high degree of conviction related to our investment decisions.

### **Long-term perspective**

We believe that a long-term owner perspective is essential to maximize potential returns of each investment opportunity.

### **Value Creation**

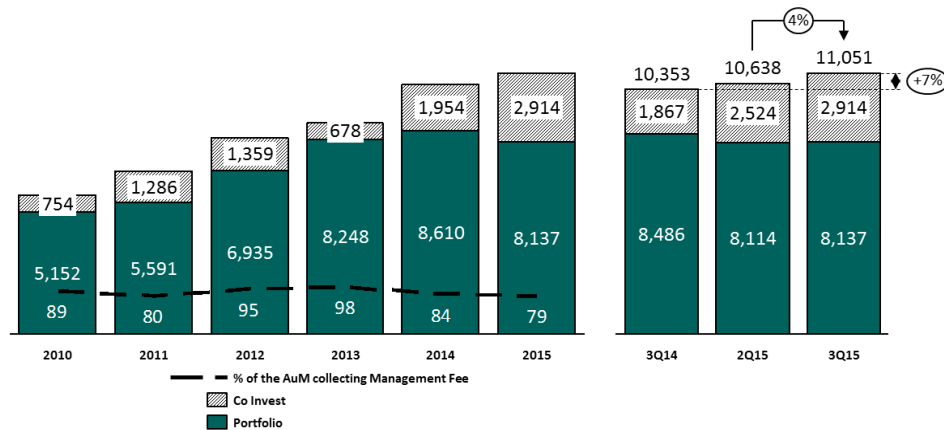
We seek to develop a positive value creation agenda together with our invested companies.

### Assets under management

Our assets under management (“AuM”) amounted to R\$ 11.05 billion as of September 30<sup>th</sup>, 2015, an increase of 7% when compared to September 30<sup>th</sup>, 2014, due, mainly to Co Investment subscriptions. 91% is denominated in BRL and 9% is denominated in USD.

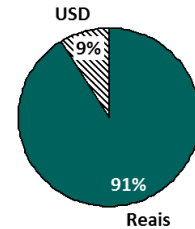
Tarpon’s AuM Growth

(R\$ MM)



AuM – R\$ X USD

(%)

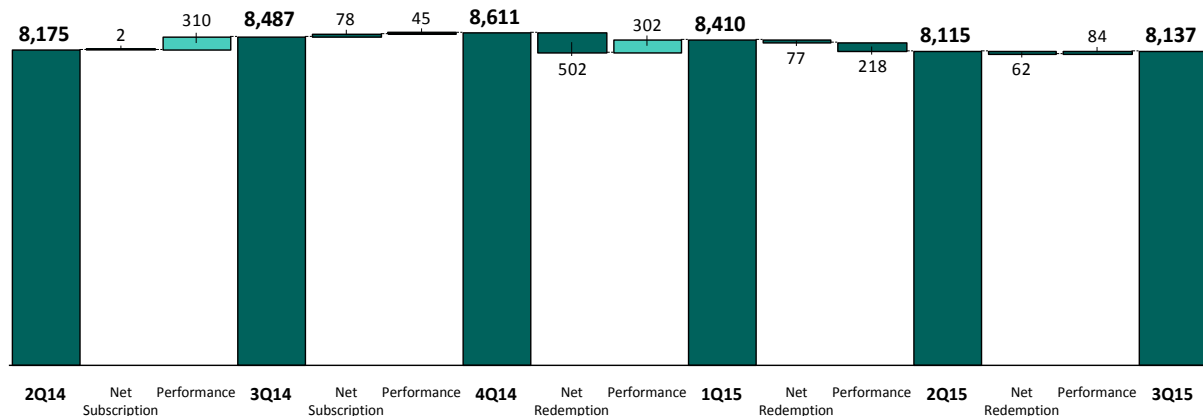


Find below the AuM evolution for the Portfolio Funds and the Co-Investment Funds.

The Portfolio Funds registered net redemptions of R\$ 62 million and gross performance of R\$ 84 million in 3Q15. The Portfolio Funds registered net redemption of R\$ 641 million and gross performance of R\$ 167 million in the year to date.

Portfolio Funds AuM Growth

(R\$ MM)

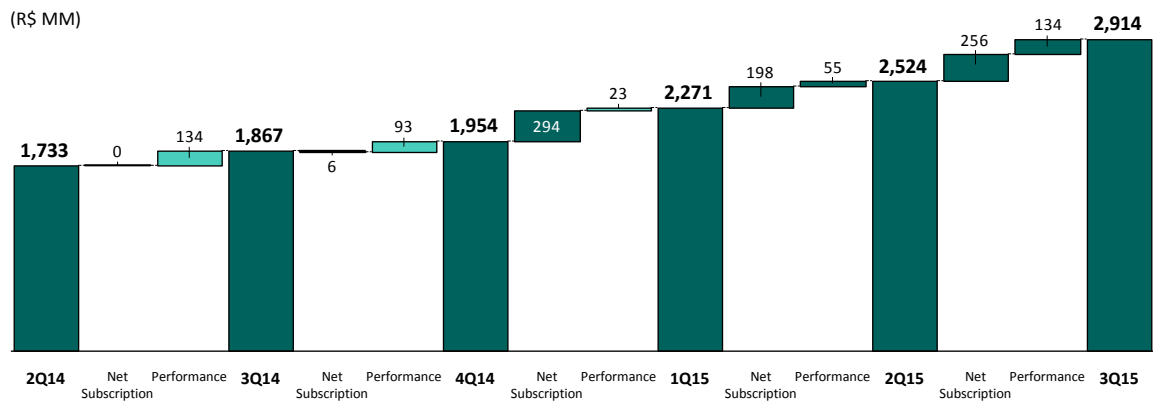


(1) Already considers redemptions requested until September 30<sup>th</sup>, 2015 which will have effect in cash balance in October, 2015.

The Co-Investment Fund's registered net subscription of R\$ 256 million and gross performance of R\$ 134 million in 3Q15. Year to date, the Co Investment Funds registered net subscription of R\$ 748 million and gross performance of R\$ 212 million.

### Co-Investment Funds AuM Growth

(R\$ MM)



## Investment strategy

We conduct our asset management activities through two main investment strategies:

### Portfolio Funds

*(Public and Private Equity investments)*

The Portfolio Funds strategy comprises the Tarpon Funds that invest in either public equities or privately held companies in Brazil or other Latin American countries.

As of September 30<sup>th</sup> 2015, the AuM allocated to this strategy amounted to R\$ 8.14 billion.

### Co-Investment Strategies

*(Public and Private Equity Investments)*

The Portfolio Funds strategy comprises the Tarpon Funds that invest in either public equities or privately held companies in Brazil or other Latin American countries.

As of September 30<sup>th</sup> 2015, the AuM allocated to this strategy amounted to R\$ 8.14 billion.

### Co-Investment Strategies

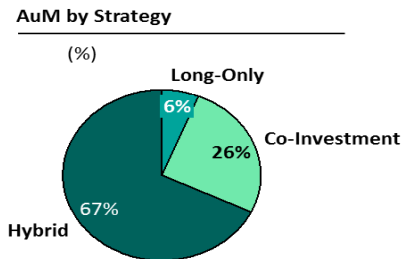
*(Public and Private Equity Investments)*

The co-investment strategy consists of funds with the purpose to invest in specific opportunities along other Tarpon Funds, either in the stock Market and in private equity.

The funds invest in companies that strategy in which the portfolio of funds already have exposure that we consider ideal and allowing us to increase the participation of funds in certain investee Companies.

As of September 30<sup>th</sup> 2015, the AuM allocated to the co-investment strategy amounted to R\$ 2.91 billion. From that amount, 79.7% is not subject to management fees. Performance fees are payable only on divestment.

As of September 30<sup>th</sup> 2015, the AuM allocated for investment in the stock exchange comprised 71.97% of the total capital invested. Private equity / Illiquid investments, measured at fair value <sup>(1)</sup>, correspond to 28.03 % of AuM. We present below the breakdown of the AuM by the different strategies of the funds of Tarpon: hybrid, long-only and co-investment strategies.



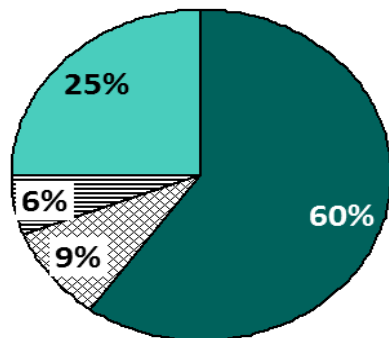
(1) The market value of certain private equity / illiquid investments is measured based on quarterly assessments made by the management which are audited by a third party company.

### Investor base

As of September 30<sup>th</sup> 2015, institutional investors, mainly endowments, foundations, pension funds and sovereign wealth funds, accounted for 80% of total AuM. The capital invested by our executives and employees represented 8% of total assets.

**AuM by Region**

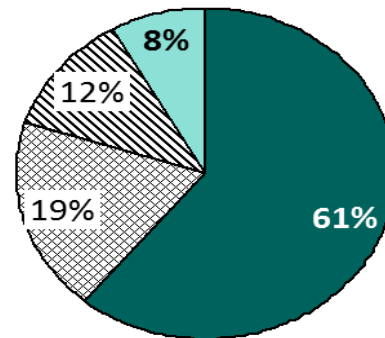
(%)



Americas (ex:BR)
  Europe
  BR
  Asia and Middle East

**AuM by investor Type**

(%)



Sovereign Wealth Funds & Pension Plans
  Endowments
  Non Institutional Funds
  Proprietary Capital

### Investment performance

In the third quarter, the Portfolio Funds Long-Only Equity strategy posted net returns of -2,04% in R\$ and -20.66% in US\$. The accumulated annualized returns of this strategy, net of taxes and expenses, is 24.08% in R\$ and 17.00% in US\$.

The Portfolio Funds Hybrid-Equity strategy posted net returns of -1.83% in R\$ and -23.21% in US\$ during 3Q15. Net annualized performance is 5.17% in R\$ and 7.30% in US\$ since launch.

For illustrative purposes, during the quarter, Ibovespa and IBrX Indexes posted returns of -15.11% and -14.16%, respectively (both in R\$). Returns in US\$ were -33.71% and -32.96% for Ibovespa and IBrX, respectively.

Strategy	Performance <sup>1</sup>					
	3Q15	YTD	LTM	2 years	5 years	Since Launch (annualized)
Long Only Equity (R\$)	2.04%	1.35%	1.80%	-1.46%	41.72%	24.42%
Long Only Equity (US\$)	-20.66%	-32.33%	-37.41%	-44.98%	-43.20%	17.00%
Hybrid Equity (R\$)	1.81%	2.96%	3.47%	3.47%	NA	5.17%
Hybrid Equity (US\$)	-23.21%	-32.52%	-38.05%	-44.13%	-41.13%	7.30%
Índices de Mercado	3Q15	YTD	LTM	2 years	5 years	Since Launch (annualized)
Ibovespa (R\$)	-15.11%	-9.89%	-16.74%	-13.91%	-35.10%	9.87%
IBrX (R\$)	-14.16%	-8.66%	-15.15%	-11.14%	-13.46%	13.74%
Ibovespa (US\$)	-33.71%	-39.76%	-48.63%	-51.68%	-72.32%	6.19%
IBrX (US\$)	-32.96%	-38.93%	-47.65%	-50.12%	-63.10%	9.93%

(1) Performance net of fees.

### Financial Highlights

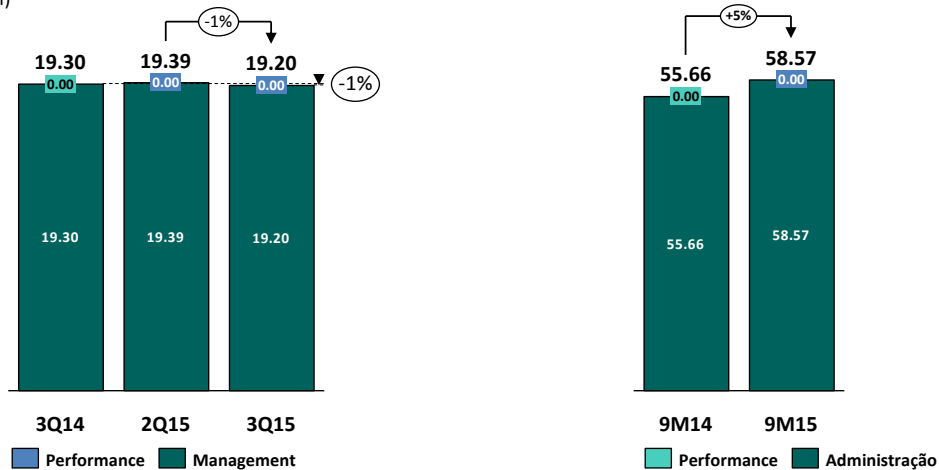
#### Operating revenues

Operating revenues are composed of revenues related to management fees – recurring income flow based on the Tarpon Funds’ net asset value – and revenues related to performance fees – income flow with higher volatility based on the performance of the Tarpon Funds.

During the 3Q15, total operating revenues amounted R\$ 19.2 million, aslightly revenues decreased of 1% when compared to 3Q14 and 2Q15. Tarpon registered R\$ 58.6 million in operating revenues in the year to date.

#### Operating Revenues

(R\$ MM)

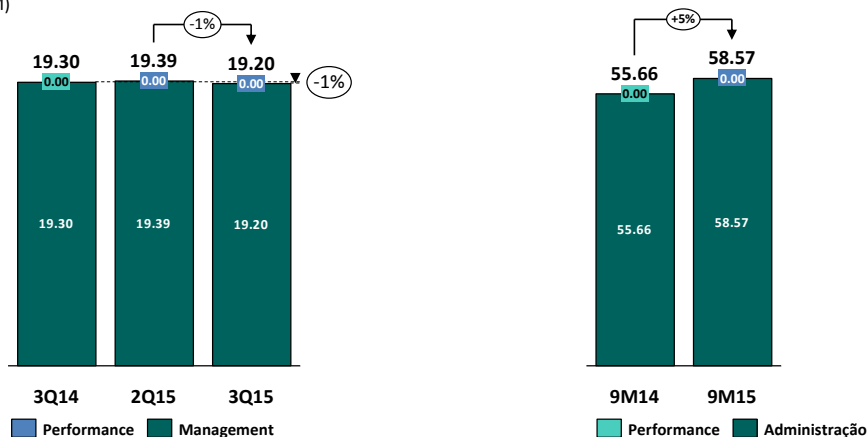


#### Revenues related to management fees

Management fees are charged on the Tarpon Funds based on the amount of invested capital. During the 3Q15, gross revenues related to management fees amounted to R\$ 19.2 million, equivalent to 100% of the operating revenues in the quarter. These revenues decreased 1% when compared to 2Q15.

#### Operating Revenues

(R\$ MM)

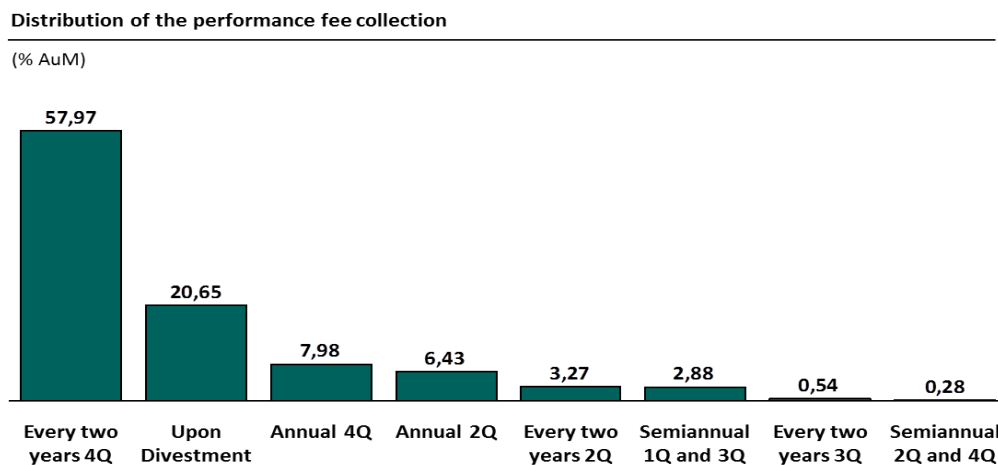


### Revenues related to performance fees

Performance fees are payable when the Tarpon Funds' performance exceeds certain hurdle rates. The hurdles primarily are inflation index plus 6% per year.

The performance fees are subject to a high water mark, which means that such fees are charged only if the net asset value (NAV) of the fund exceeds the NAV of the previous performance fee collection date, adjusted by the hurdle rate.

The Tarpon funds are entitled to collect performance fees on distinct dates. Below is the current distribution of our AuM by performance collection period:



As of September 30<sup>th</sup>, 2015, 0.7% of the Tarpon Funds' NAV was above their respective high water marks.

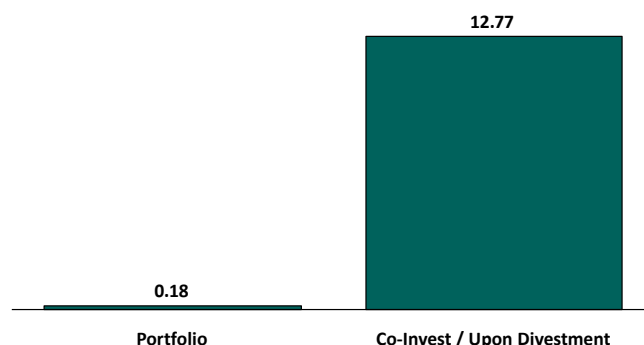
There were no revenues related to performance fee in 2015. In 2014, the revenues regarding to performance fee was R\$ 29K.

For illustrative purposes only, assuming that performance fees were charged as of September 30<sup>th</sup>, 2015, the additional revenues related to performance fees would amount to R\$ 12.95 million (based on the net asset value of the funds as of such date), R\$ 12.77 million of which corresponding to performance fees which are charged only upon divestment. As we cannot predict the Tarpon Funds' performance, there is no assurance that such potential additional amounts will be due and payable to Tarpon on the relevant dates and the prospective amounts may differ substantially from the actual amounts.



### Potential Performance Fee Collection

(R\$ MM)



\* Estimate amounts. There is no assurance that potential amounts will be due and payable to Tarpon on the relevant dates. Accumulated (potential) performance fees as of September 30<sup>th</sup>, 2015.

### Operating expenses

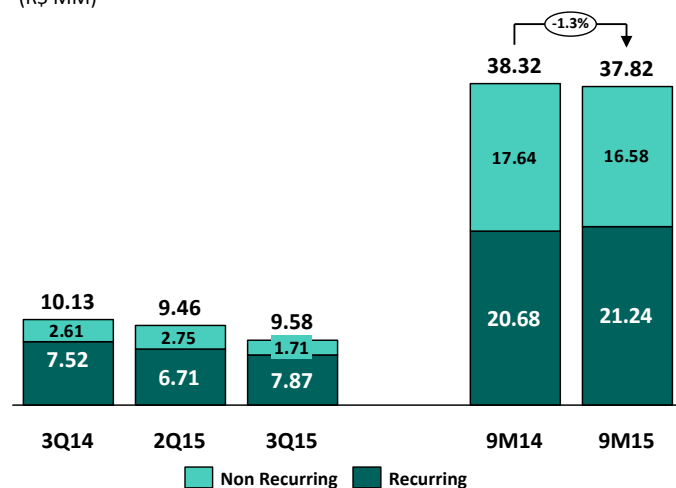
Operating expenses, which are comprised of recurring and non-recurring expenses, amounted to R\$ 7.68 million during 3Q15. The recurring expenses was positively impacted in R\$ 1.9 million, due to expenses shared with the fund under Tarpon's management. Whether this value was disregarded, in 3Q15 the Operating expenses would have amounted R\$ 9.58 million, in line with 2Q15 and 5.4% of decrease whether compared with the same period of previous year.

Non-recurring expenses totaled R\$ 1.71 million in 3Q15. Non recurring expenses consist of provisions for profit sharing program, variable remuneration and stock option plans (with no cash effect).

The recurring operating expense is comprised of general and administrative expenses, payroll expenses, and other expenses related to depreciation and travel expenses. In 3Q15, recurring expenses totaled R\$ 5.9 million. Adjusted to non-recurring expense effect of R\$ 1.9 million, the recurring expenses would amount R\$ 7,8 million. When compared to 3Q14, we verify an increase of 3.75%.

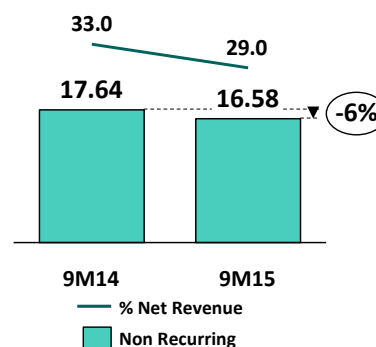
### Operating Expenses – Adjusted Recurring and Not Recurring

(R\$ MM)



### Non Recurring and % of the Revenue

(R\$ MM - %)

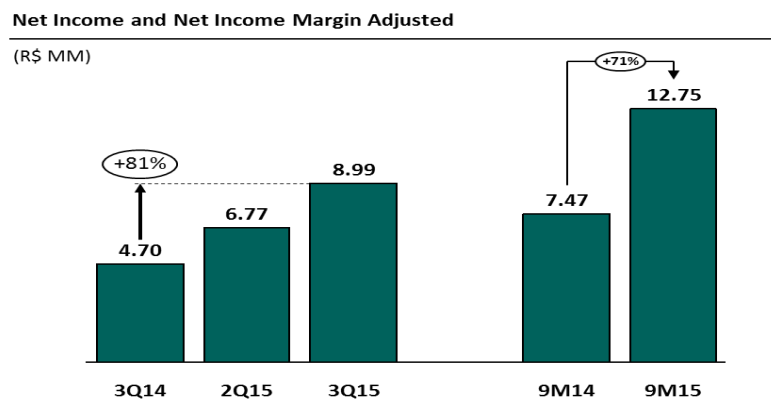


### Taxes

Income taxes and social contribution amounted to R\$ 2.43 million in 3Q15.

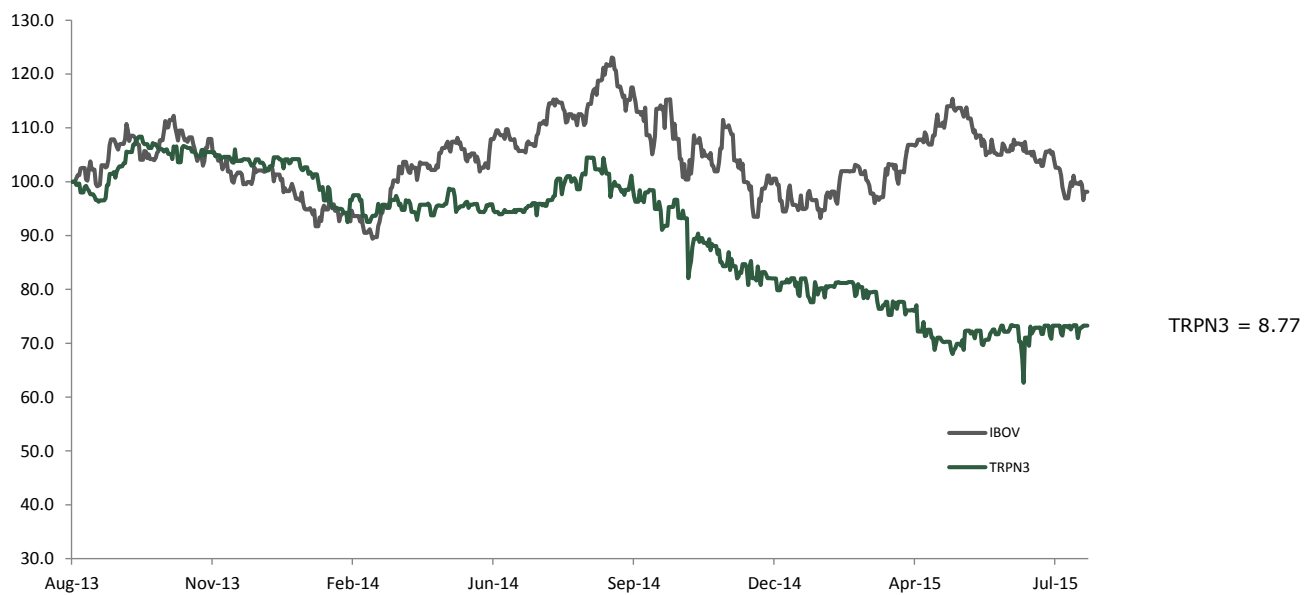
### Net Income

Tarpon registered a net profit of R\$ 14,65 million in the nine months of 2015. When adjusted to the expense reimbursement, occurred in the third quarter of 2015, the net income would amount R\$ 12,75, an increase of 71% when compared to the same period of 2014.



### Corporate Governance

Our shares are traded on the Novo Mercado segment of BM&FBOVESPA under the ticker TRPN3. Considering the price as of November 4<sup>th</sup>, 2015 of R\$ 8.77, the company's market value is R\$ 403.4 million.



### Attachments - Reports

#### Income Statement

Financial highlights - R\$ million

Income Statement	3Q15	3Q14	9M15	9M14
<b>Gross revenues</b>	<b>19.2</b>	<b>19.3</b>	<b>58.6</b>	<b>55.7</b>
Management fees	19.2	19.3	58.6	55.6
Performance fees	-	-	-	0.03
<b>Net revenues</b>	<b>18.80</b>	<b>18.64</b>	<b>57.28</b>	<b>53.84</b>
<b>Recurring Expenses</b>			-	-
Recurring: general administration, payroll & others	(6.0)	(7.5)	(19.3)	(20.7)
<b>Gross</b>	<b>12.83</b>	<b>11.12</b>	<b>37.94</b>	<b>33.16</b>
Gross margin	68%	60%	66.23%	61.58%
<b>Non recurring Expenses</b>			-	-
Non recurring: stock option, variable comp	(1.7)	(2.6)	(16.6)	(17.6)
<b>Results from operating activities</b>	<b>11.1</b>	<b>8.5</b>	<b>21.4</b>	<b>15.5</b>
<b>Results from financial activities</b>	<b>0.3</b>	<b>0.5</b>	<b>(0.7)</b>	<b>0.2</b>
Finance Expense / Income	0.3	0.5	(0.7)	0.2
<b>Income tax and social contribution</b>	<b>(2.4)</b>	<b>(4.0)</b>	<b>(6.0)</b>	<b>(8.3)</b>
<b>Net Income</b>	<b>8.99</b>	<b>4.98</b>	<b>14.65</b>	<b>7.47</b>
Net margin	48%	27%	25.58%	13.88%
<b>Earnings per share (R\$/share) *</b>	<b>0.20</b>	<b>0.11</b>	<b>0.32</b>	<b>0.16</b>
O/S	47,849	48,193	47,849	48,193
<b>AuM (end of period)</b>	<b>11,052</b>	<b>10,355</b>	<b>11,052</b>	<b>10,355</b>

### Balance Sheet

*Financial highlights - R\$ million*

<b>Balance Sheet</b>	<b>3Q15</b>	<b>2014</b>
<b>Assets</b>		
Cash and cash equivalents	38,515	32,309
Financial assets measured at fair value through profit and loss	13,694	15,638
Financial assets derivatives		
Receivables	922	1,255
Deferred taxes	7,905	16,530
Other assets	3,745	3,157
<b>Total current assets</b>	<b>64,782</b>	<b>68,890</b>
Property, plants and equipments	1,049	1,266
<b>Total non-current assets</b>	<b>1,049</b>	<b>1,266</b>
<b>Total assets</b>	<b>65,831</b>	<b>70,155</b>
<b>Current liabilities</b>		
Accounts payable	392	457
Financial assets derivatives	325	2,046
Current tax liabilities	2,791	17,407
Payroll accruals and Dividends payable	2,618	1,693
<b>Total current liabilities</b>	<b>6,126</b>	<b>21,604</b>
<b>Equity</b>		
Share capital	6,996	6,988
Capital reserve	554	5,926
Legal reserve	1,396	1,396
Treasury shares	-	-
Adjustment of Conversion	19,277	5,890
Stock option	19,644	17,149
Retained earnings	11,837	11,203
<b>Total equity</b>	<b>59,704</b>	<b>48,552</b>
<b>Total equity and liabilities</b>	<b>65,831</b>	<b>70,155</b>

### Cash Flow

*Financial highlights - R\$ million*

<b>Cash Flow</b>	<b>9M15</b>	<b>9M14</b>
<b>Net income / (Loss)</b>	<b>14,654</b>	<b>7,471</b>
Depreciation	454	405
Derivative MtM	2,495	680
	292	
	-	
<b>Adjusted net income</b>	<b>17,895</b>	<b>8,556</b>
	-	
Receivables	344	36,248
Other Assets and Liabilities	351	2,090
Tax	(3,009)	(4,954)
Accounts Payable	(1,102)	397
Payroll Accruals and Dividends payable	(202)	330
Financial Instruments - Derivative	(2,013)	9,648
	-	
<b>Cash provided by operating activities</b>	<b>12,264</b>	<b>57,093</b>
Fixed Asset	-	316
Financial Assets	1,944	-
<b>Cash provided by investing activities</b>	<b>1,944</b>	<b>316</b>
Dividends paid	(13,085)	(48,620)
Exercise of stock option plan	8	3,757
Repurchases of shares	(5,570)	4,778
<b>Cash used in financing activities</b>	<b>(18,648)</b>	<b>(30,437)</b>
	-	
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>(4,440)</b>	<b>12,546</b>
	-	
<b>Cash and cash equivalents at the beginning of the period</b>	<b>32,309</b>	<b>17,606</b>
Currency variation impact on cash equivalents	10,667	-
<b>Cash and cash equivalents at the end of the period</b>	<b>38,515</b>	<b>30,152</b>

### Contact:

**Tarpon Investimentos S.A.**

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### Disclaimer

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The readers are advised not to make decisions exclusively on the basis of these projections and estimates. The projections and estimates do not represent and should not be interpreted as guarantees of future performance. The Company does not undertake to publish any revisions and does not undertake to update the projections and estimates with regards to any future events or circumstances that may occur after the date of this document.

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